

Model N

Compliance remains top of mind for life sciences executives



81% of life sciences executives are concerned about ensuring regulatory compliance on state and federal levels.

Nearly 100% of life sciences companies are preparing for potential governmental changes in 2022 including:



Financial controls



Contract compliance



Increasing price transparency requirements

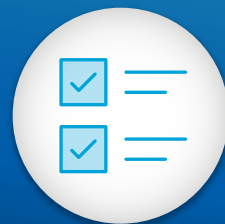


52% of life sciences companies require additional headcount or consultants to support government pricing calculations – at a time when 98% of them are experiencing issues with staffing and expertise.

Better revenue management capabilities promise substantial benefits:



An increase in revenue



Improved financial controls and compliance processes



Decreased compliance-related costs

Discover how the life sciences industry plans to manage compliance and optimize revenue in 2022.

Download the 2022 State of Revenue Report today at

www.ModelN.com/StateOfRevenue2022