# Model N

# Optimize your Model N applications for maximum benefit

You've invested time and resources to get the Model N platform up and running. Let us help you make sure you're getting the most out of every application with the System Optimization Assessment Review (SOAR), one of the Model N Value Realization Services.

During SOAR, our expert consultants evaluate all used and unused system features, as well as offline processes. We then provide detailed recommendations for immediate, short-, and long-term changes that will improve efficiency and deliver added value.

# **Benefits of SOAR**

- Realize more value from your Model N investment.
- Implement best practices for streamlining processes, improving compliance, and maximizing revenue.
- Consolidate processes within the Model N application.
- Eliminate reliance on manual and offline processes and decommission affiliate systems.

## When should you consider SOAR?

- Current use of Model N applications is suboptimal, or you're unsure if you're leveraging Model N to its full potential.
- Your teams rely on manual or offline processes.
- You are supporting external systems for tasks that should be accomplished in Model N.
- Best practices and industry standards are not being followed.
- Users aren't properly trained.

# *"The Model N team did an excellent job executing on this assessment. Very valuable and actionable content!"*

-Director of business applications for a specialty pharmaceutical company

# What is the SOAR process?

Using a structured approach, Model N's expert consultants – who know our applications better than anyone else – evaluate your implementation, processes, and affiliated systems to identify areas for improvement and efficiency gains.

Because we have the best knowledge of our systems, functionality, customer pain points, product roadmap, and industry best practices, we can help streamline your business processes to maximize revenue, reduce revenue leakage, and remain compliant. The SOAR engagement is right-sized to match your specific needs and may include:

### Pain point analysis

Receive a root-cause analysis and recommended solutions to assist with data issues; reporting, analytics, and data visibility issues; offline processes; staff attrition or training issues; and system inefficiencies.



#### **Click-by-click process examination**

Improve the user experience and identify user challenges through individual sit-down sessions.



#### Organization-wide support

Implement recommendations across functional and technical areas with documentation, implementation, testing, and promotional support.

Our technical and industry specialists will provide solutions for identified pain points along with a roadmap that details the steps necessary for implementing best practices, industry-standard processes, and new functionality. Should implementation assistance be required, the same experienced team who conducted the SOAR will help you bring their recommendations to fruition.

#### **About Model N Value Realization Services**

SOAR is just one of the many Value Realization Services offered by Model N. These services are designed to help increase user adoption, capitalize on features and functionality, manage M&A activities, and adapt processes as business needs change. **We can help you achieve operational excellence, optimize your financial investment, and realize greater value from Model N.** LEARN MORE →

**Ready to get the maximum benefit from your Model N applications?** Schedule a meeting to learn more about SOAR.

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